

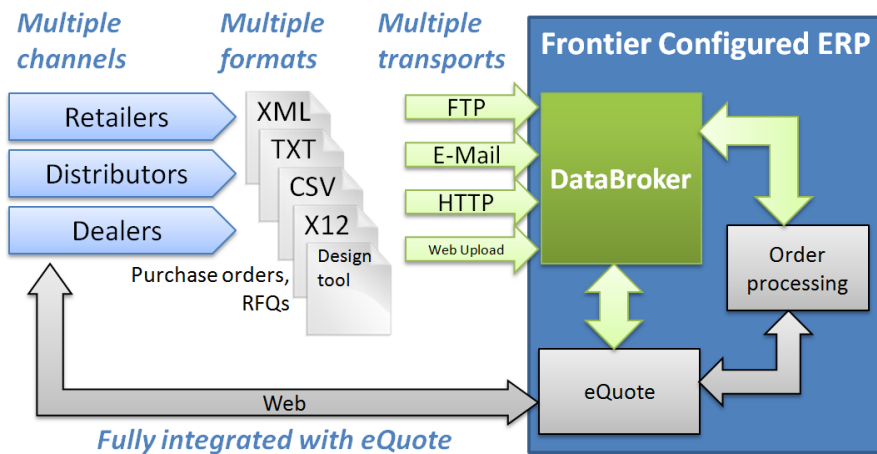
**Are you tired of... hand-keying complex orders... struggling with inbound EDI... expensive re-programming to track new product introductions...  
...not accommodating your best customers?**



# Frontier DataBroker

- Improve order accuracy by eliminating error-prone manual processes
- Increase customer retention by accepting their order formats and files
- Replace traditional inbound EDI with flexible Internet-enabled tools
- Facilitate dealer ordering by accepting orders generated using popular design tools
- Support both configured and non-configured products
- Powerful mapping tools allow the ordering of configured product, even if the customer does not support configuration
- No IBM i programming skills required
- Resilient workflows enable you to recover from errors without customer disturbance
- Deep integration with Frontier leverages your investment in model designs

*Friedman Frontier DataBroker is the solution to your electronic ordering requirements* for both configured and non-configured products. Deeply integrated with the **Frontier Configured ERP solution**, DataBroker enables you to accommodate the diverse electronic ordering needs of your best customers without significant investments in custom programming.



*Traditional EDI solutions are a poor fit for ordering configured products*, and typically require significant amounts of custom programming to adapt the standard formats to both your customer and your internal model designs. When mapping errors occur, the traditional EDI documents must be resent by the customer after you have corrected your custom mapping.

<a href="#">Map</a>
<a href="#">Products</a>
<a href="#">Segments</a>
<a href="#">Segment Values</a>
<a href="#">Segment Defaults</a>
<a href="#">Price Deviations</a>
<a href="#">Order Fields</a>
<a href="#">Errors</a>

**Frontier DataBroker is different** DataBroker can accept not only the traditional EDI formats (such as X12), but can also accept XML, CSV, plain text files. DataBroker also accepts files from popular design layout tools, including **20/20** and **ProKitchen**. **Flexible mapping and transformation tools** enable you to accept a diverse range of input formats. **Translation tools** allow you to adapt the nomenclature used by your customer to your own: simple table-driven translations ensure that **customer-supplied product specifications are translated to your products and options**, all without programming.

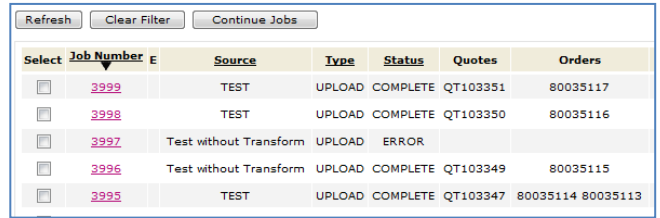
**Workflows that adapt to all business scenarios** Frontier DataBroker has selectable workflows that adapt to the needs of your business. For any customer or group of customers, you control if the imported purchase orders get converted to a **quotation**, a **sales order on hold**, or a **sales order that is released**. Furthermore, extensive pricing validation rules let you specify the amount of price variance you will tolerate on customer-supplied purchase orders; orders which are out of tolerance will be held.

**DataBroker extends your eQuote investment** DataBroker can work hand-in-hand with Frontier eQuote. Customers can upload design files and electronic purchase orders to DataBroker, and have immediate visibility to those quotes and sales orders in eQuote. This is a powerful feature for your dealers who use design tools such as 20/20, ProKitchen, and other design layout tools. Multiple formats can be supported simultaneously within eQuote.

### Correct errors “on the fly” without involving the customer

DataBroker workflows are “restartable” at any time. For example, if a customer order is received with a format or nomenclature that is not yet defined, DataBroker allows you to add the necessary transformations and/or translations and resume processing the order from the point of failure – no need to ask the customer to resend! Extensive e-mail notifications let you know when and why customer orders are failing so you can take corrective action in a timely manner.

**Leverage your Frontier investment** DataBroker is tightly integrated with the entire Frontier product application suite. DataBroker processing always uses your most current model designs – there is no need to replicate or re-deploy your designs to DataBroker. All quotations and orders created using Databroker are housed in the core Frontier database, so you never have to worry about getting “out of sync”, and your order processing department has full visibility to those quotes and orders.



Select	Job Number	Source	Type	Status	Quotes	Orders
<input type="checkbox"/>	3999	TEST	UPLOAD	COMPLETE	QT103351	80035117
<input type="checkbox"/>	3998	TEST	UPLOAD	COMPLETE	QT103350	80035116
<input type="checkbox"/>	3997	Test without Transform	UPLOAD	ERROR		
<input type="checkbox"/>	3996	Test without Transform	UPLOAD	COMPLETE	QT103349	80035115
<input type="checkbox"/>	3995	TEST	UPLOAD	COMPLETE	QT103347	80035114 80035113

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### Maximize your Frontier investment

- No additional “configurators” to buy or learn
- Rapid deployment using your existing models
- Tightly-integrated into your existing Frontier workflow
- A solution that grows with Frontier, now and in the future

### For more information about Frontier DataBroker, contact:

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